

## **OUR HERITAGE**

"Liz Earle Wellbeing draws on over 30 years of my research and experience in the world of wellness, natural health and beauty. As a working mother of five, I know just how busy our lives can be as we juggle family and business, day in, day out. We need simple, sensible and straightforward advice that will truly make a difference to our health and happiness, not fads and unfounded claims that are sadly all too common in the health and beauty industry. Liz Earle Wellbeing was created to do exactly this - to inspire and empower our audience with the trusted, well-balanced information they want in order to eat well, live well, look good and feel great."

LIZ EARLE MBE,

Editor-in-Chief and Founder of Liz Earle Wellbeing





10,000

MAGA7INE

**SUBSCRIBERS** 



## **AUDIENCE**

Liz Earle Wellbeing's audience is highly engaged and loyal. Many have followed Liz's advice over the last 30 years, and know the advice and brands recommended by Liz Earle Wellbeing can be trusted.

#### **DIGITAL**

Our website visitors are:
73% female
70% over 35
81% in UK
61% viewing via
mobile

#### **VIDEO**

12k+

YouTube subscribers

100k+

video views

1.4m video impressions

32k unique viewers

Monthly averages based on Autumn/Winter 2020

# GROWTH +110% YOY PAGE VIEWS +90.19% YOY

**SESSIONS** 

## SOCIAL MEDIA ① active Social Mellipsing 36k+ followers ② big Social Mellipsing 70k+ followers

- @LizEarleWellbeing 70k+ followers
  @LizEarleMe 86k+ followers
- @lizearlewb 10k+ followers

## **PODCASTS**

**2M+** DOWNLOADS

Average 12,000+ downloads per episode

> Over 140,000 downloads per month

## **NEWSLETTER**

**40**K SUBSCRIBERS

Average open rate 35% vs industry average of 17%

CLICK THROUGHS
AVERAGE 10%

WEBSITE

239k+
page views

95k+

monthly sessions

Monthly averages based on Summer/Autumn 2020



## **MAGAZINE**

A publishing success story with a loyal audience.

Liz Earle Wellbeing magazine was launched in May 2015 at the request of many of our early subscribers. Ever since, we have insisted on providing rich, beautiful content in every issue, with production and design values that are second to none. Our magazines have an enduring and timeless feel and are much-loved and collected by a loyal, engaged and growing subscriber base.

In our quest to be a greener business, we are now a subscriber-only publication.

Frequency: Bi-monthly

**Editorial Pillars:** Health & Beauty, Food & Drink, Travel, Home, Nature

**Format:** 132 pages, quality silk paper and sturdy cover, timeless look and feel, beautiful photography and illustrations

#### **PUBLISHING DATES 2021**

| ISSUE     | COPY     | ON SALE  |
|-----------|----------|----------|
| Jan/Feb   | 01/12/20 | 31/12/20 |
| Mar/April | 02/02/21 | 01/03/21 |
| May/June  | 02/04/21 | 01/05/21 |
| July/Aug  | 04/06/21 | 01/07/21 |
| Sept/Oct  | 04/08/21 | 01/09/21 |
| Nov/Dec   | 06/10/21 | 01/11/21 |

#### **ADVERTISING RATECARD**

| Inside Front Cover               | £2300 |
|----------------------------------|-------|
| Inside Back Cover                | £2100 |
| Left-hand page - Run of magazine | £1500 |
| Advertorial                      | £2100 |

#### **SPECIFICATIONS**

#### **Full Page**

Trim: 210 mm x 273 mm Bleed: 215 mm x 278 mm Type area: 190 mm x 253 mm

#### **Half Page Horizontal**

Trim: 210 mm x 130 mm Bleed: 215 mm x 135 mm Type area: 190 mm x 110 mm

#### **Half Page Vertical**

Trim: 134 mm x 273 mm
Bleed: 139 mm x 278 mm
Type area: 114 mm x 253 mm



#### **PARTNERSHIP OPPORTUNITIES**

#### **Competitions**

Our popular competition in each issue of the magazine can attract up to 15,000 entries. Data capture of entrants can be arranged.

Minimum prize value of £1000 required.

'The magazine
is beautiful and
informative and
I LOVE IT! Many
thanks to Liz and
the team'
- LIZ

'I am loving all your healthy recipes, kefir, exercise and, most of all, sleeping a whole lot better. I cannot thank you enough for the difference you have made to my life. Thank you.'

- BRENDA

#### **Subscription gifts**

Get your products into the hands of our readers who can receive a free sample as a gift when they subscribe to the magazine. Minimum total value of all gifts £5000, for example 170 items worth £30 each or 500 items worth £10 each.



## DIGITAL

Highly loyal and engaged, our Liz Earle Wellbeing audience can be reached across a range of digital platforms.

MEET THE MAKER: LBB

From her much-loved Instagram and Facebook lives to video recipes and interviews on YouTube and hugely popular podcasts, Liz has many ways to interact directly with her faithful

audience, answering their questions, sharing her personal experiences and keeping everyone up to date with the latest wellbeing news. In Spring 2020, our website underwent a significant redesign, introducing new advertising placements across all categories as well as improvements to SEO and usability. As a result, we have seen a significant uplift in traffic, achieving a 97% year on year increase in page views.

#### **DIGITAL ADVERTISING RATECARD**

#### Website

Video sponsorshipfrom £6500Website advertorial£4500Website advertisements£2500for 10,000 impressions

#### **Podcasts**

Podcast advertisement from £3000

Podcast sponsorship single episode from £3000

Podcast sponsorship series from £10,000

#### **Newsletters**

| Newsletter banner ad   | £1000      |
|------------------------|------------|
| Newsletter advertorial | £2000      |
| Digital packages       | from £4000 |

#### **Social Media**

Sponsored Instagram post £2000 Sponsored post on all channels £3000 'My weekly treat is to sit down with your newsletter, a cup of tea, and a piece of homemade shortbread. Listening to the Friday Five is like talking to a good friend.' – MARY

your team to thank you so much for the incredible content on YouTube and social media.'

'I wanted to write to you and

- MIMI



'I must say what a fabulous and informative website it is.
I've only just discovered Liz and I'm loving her!'
- TRACY



## **PARTNERSHIPS** & SPONSORSHIP

We are able to offer bespoke partnership opportunities to create campaigns that truly resonate with our audience and deliver both brand awareness and sales. Please get in touch to find out how we can help your brand.

'I've downloaded this and it's so informative and a verv positive read. Very empowering!! I'm certainly recommending to all my girlfriends and spreading the word. It's a game changer! Brilliant Liz - as is everything you write.' @HESSIONEMMA

'Such a good guide. comprehensive. easy to understand and so many helpful tips. Thank you for sharing this!!' @FARAHBAKSH2000

Happier

'We are extremely pleased with the results of our sponsorship of 'A Flatter, Happier Tum'. As well as generating very positive brand exposure to the right demographic, the sponsorship has boosted organic reach for our prebiotic supplement range. Bimuno®. It is clear that Liz Earle MBE and her team are passionate about everyday health and wellbeing, with an active and engaged audience. Liz and the team were great to work with, offering the flexibility and insight to make the process both simple and effective. We're looking forward to partnering with Liz Earle on future projects.'

- BIMUNO®





#### **EBOOK SPONSORSHIP**

Some of our most successful products are Liz's downloadable e-books. With over 40 pages of expert advice, these guides provide in-depth information on a wide range of issues, from menopause and fitness to gut health and immunity. In 2020, we decided to make these e-books available for sponsorship to our most valued clients.

Providing our clients with advertising space within the e-books themselves, alongside targeted promotion on our website and social platforms, sponsorship also allows us to offer these invaluable e-books for free during a specified time period.

They have been extremely popular with our audience. resulting in over 20,000 sponsored ebook downloads, and an uplift in product sales for our sponsors.



'Working with Liz and her team has been a delight - it's truly a partnership. LBB has seen results that clearly demonstrates their understanding of an extremely attractive, active and engaged audience. The pedigree, ethos and values-led approach to selecting brand partners also puts you in great company and that has value. We're looking forward to a long and continued relationship with Liz Earle.'



## **GET IN TOUCH**

Because of our commitment to providing the very best information that our audience can trust, we only work with brands that we believe can genuinely make a difference to their wellbeing. If you'd like to be one of them, we can't wait to hear from you.

#### For all advertising enquiries:

#### **JACK DALY**

**Advertising Director** 020 7389 0859 iack.daly@madisonbell.com

#### MARK WASS

**Advertising Sales** 020 7389 0824 mark.wass@madisonbell.com

#### TIM HANSON

**Advertising Sales** 020 7389 0848 tim.hanson@madisonbell.com

#### **ROSS HURFORD**

**Production Manager** 020 7389 0871 ross.hurford@madisonbell.com



First Floor, 21 Soho Square, London W1D 3QP

### For partnership opportunities:

#### **GUY EARLE**

**Head of Commercial** Liz Earle Wellbeing guy@lizearlewellbeing.com

#### **POLLY BEARD**

**Commercial & Brand Director** Liz Earle Wellbeing polly@lizearlewellbeing.com

## For all press interviews with Liz and speaker event requests:

#### **CARLY COOK**

**Director and Talent Manager, Found** 0208 912 5313/07855 840662 carly@thefound.co.uk