# e

The unrivalled, authentic and trusted voice of wellbeing

**MEDIA PACK JUNE 2019** 

HEARST

Sugar States

# **OUR HERITAGE**

"Liz Earle Wellbeing draws on over 30 years of my research and experience in the world of wellness, natural health and beauty. As a working mother of five, I know just how busy our lives can be as we juggle family and business, day in, day out. We need simple, sensible and straightforward advice that will truly make a difference to our health and happiness, not fads and unfounded claims that are sadly all too common in the health and beauty industry. Liz Earle Wellbeing was created to do exactly this - to inspire and empower our readers with the trusted, wellbalanced information they want in order to eat well, live well, look good and feel great."

#### LIZ EARLE MBE,

Editor-in-Chief and Founder of Liz Earle Wellbeing





# AUDIENCE

Liz Earle Wellbeing's audience is highly engaged and loyal. Many have followed Liz's advice over the last 30 years, and know the advice and brands recommended by Liz Earle Wellbeing can be trusted.

GROWTH

+33% YOY

**PAGE VIEWS** 

**AND USERS** 

DEMOGRAPHICS Our readers are over 80% female, with over 65% aged between

35 and 65

# VIDEO

9,000+ minutes of video watched each month

4,800+ videos viewed each month

# SOCIAL MEDIA ① @Liz Earle Wellbeing 24k followers ② @LizEarleWellbeing 35k followers ③ @lizearlewb 9k followers

2 minutes of each video watched

> Averages based on Jan – Dec 2018

MAGAZINE

44,000+ circulation

100,000+ readership PODCASTS 830,000+ DOWNLOADS 10,000 subscribers Average 5,000 downloads per episode

## NEWSLETTER

26,500 SUBSCRIBERS <u>Average open rate 40%</u> <u>vs industry average of 17%</u> CLICK THROUGHS

AVERAGE 10%



WEBS



# PRINT

A publishing success story bucking the trend with a loyal audience.

## Liz Earle Wellbeing magazine was launched in May 2015 at the request of many of our early subscribers. Ever since, we have insisted on providing rich, beautiful content in every printed issue, with production and design values that are second to none. Our magazines have an enduring and timeless feel and are much-loved and collected by a loyal, engaged and growing subscriber base.

In challenging times for newsstand sales, Liz Earle Wellbeing is bucking the trend with a year-on-year circulation rise of 27%.

## Frequency: Bi-monthly

**Editorial Pillars:** Health & Beauty, Food & Drink, Travel, Home, Nature Format: 132 pages, quality silk paper and sturdy cover, timeless look and feel, beautiful photography and illustrations

## **PUBLISHING DATES**

ISSUE	ON SALE
July/Aug	03/07/19
Sept/Oct	04/10/19
Nov/Dec	06/11/19
Jan/Feb	03/01/20
March/April	04/03/20
May/June	06/05/20

## **ADVERTISING RATECARD**

Inside front cover	£4500	
Inside back cover	£3500	
1st DPS	£3000	
1st right hand page	£1700	
Single page – run of magazine	£1500	
DPS – run of magazine	£2900	
Specs: Full page: 210 x 273mm + 5mm bleed		
(215 x 278mm) Type area: 186 x 246mm		

## ADVERTORIALS

iz Earle

Single page£4500Double page£6500

## OTHER OPPORTUNITIES Competitions

Our popular competition in each issue of the magazine can attract up to 15,000 entries. Data capture of entrants can be arranged. Minimum prize value of £3000 required.

#### Subscription gifts

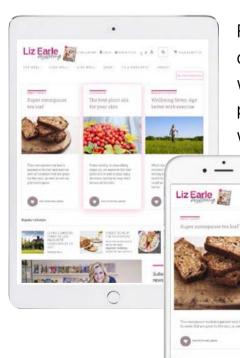
Get your products into the hands of our readers who can receive a free sample as a gift when they subscribe to the magazine. Minimum total value of all gifts £5000, for example 170 items worth £30 each or 500 items worth £10 each.





# DIGITAL

Highly targeted and extremely engaging, Liz Earle Wellbeing can be found across a range of digital platforms.



From video recipes and digital e-books to live Q&As, weekly newsletters and podcasts featuring other world-class health, beauty and wellbeing experts, *lizearlewellbeing.com* is packed full of Liz's wellbeing advice. *Lizearlewellbeing.com* does not offer standard digital display advertising, however we work with a limited number of partners whose products we believe can make a genuine difference to our audience's wellbeing.

Collaborations, digital advertising and sponsorship opportunities are available across all our platforms: our website, podcasts, newsletters, filmed content and social media.

## DIGITAL ADVERTISING RATECARD Website

Website takeover	from £10,000	
Including 'cover story' advertorial featured on		
homepage, inclusion in top nav bar and 20,000		
MPUs delivered including desktop and mobile.		
Advertorial	£4500	
Video sponsorship	from £6500	
Podcast sponsorship	£3000 per episode	
Podcast series sponsorship from £10,000		

#### Newsletters

Newsletter takeover	from £7,000	
Including 'cover story' advertorial featured at the		
top of the newsletter and inclusion in top nav bar,		
distributed to 22,500+ subscribers.		
Newsletter advertisement	£1000	
Newsletter advertorial	£2000	



#### **Social Media**

Sponsored Instagram post	£2000
Sponsored post on all channels	£3000

#### **Partnerships**

We can offer bespoke partnership opportunities, combining a range of the advertising offerings listed above, to create a campaign that will really cut through with our audience and deliver both clicks and conversions.



# **GET IN TOUCH**

Because of our commitment to providing the very best information that our readers can trust, we only work with brands that we believe can genuinely make a difference to their wellbeing. If you'd like to be one of them, we can't wait to hear from you.

# For all advertising enquiries:

JACK DALY Advertising Director 020 7389 0859 jack.daly@madisonbell.com

## **TIM HANSON**

Advertising Sales 020 7389 0848 tim.hanson@madisonbell.com

MARK WASS Advertising Sales 020 7389 0824 mark.wass@madisonbell.com NICK PAGE Advertising Sales

020 7389 0823 nick.page@madisonbell.com

## **ROSS HURFORD**

Production Manager 020 7389 0871 ross.hurford@madisonbell.com

> madison bell INDEPENDENT MEDIA SELLING

> > First Floor, 21 Soho Square, London W1D 3QP

# For partnership opportunities:

## LOU HOWELLS

Head of Marketing Liz Earle Wellbeing lou@lizearlewellbeing.com

## POLLY BEARD

**Commercial & Brand Director** *Liz Earle Wellbeing* polly@lizearlewellbeing.com

## For all speaker events:

## **GEORGIA BAYLEY**

Senior Consultant The London Speaker Bureau georgia@londonspeakerbureau.com